

1st QUARTER SALARYGUIDE 2023 Singapore



Leading Recruitment Across Asia

From its origins in Hong Kong Gemini has grown to a regional operation with a full service offering that includes permanent and temporary staffing solutions, executive search and selection, outplacement and career transition coaching and leadership development training. This allows Gemini to support clients across every element of their business in Asia.



ABOUT GEMINI PERSONNEL

Gemini is a leading Recruitment and Executive Search firm in Asia covering temporary, permanent and executive recruitment, Human Resources consulting and relatedservices. Gemini was established in Hong Kong in 1983 and today has offices in Hong Kong, China, Singapore, Thailand and Vietnam. Gemini consultants are industry experts and able to support their clients in finding the right talent on each level in the organisation.

Gemini Personnel is the flagship company of the group and has grown to become one of Hong Kong's largest recruitment companies with offices in the Central business district and Kowloon. Industry sectors that are supported include, but are not limited to, Manufacturing, Supply-Chain, Logistics, Retail, FMCG, Real Estate & Construction, Hospitality, Telecom, IT, Pharmaceutical and Banking & Finance.

Gemini provides clients with HR solutions in relation to the full employee life cycle, from attraction to retention, and from development to outplacement. We are able to give advice and assistance to clients on numerous aspects of human resources including payroll and outsourcing services, visa processing, Career Transition and Outplacement services, (psychometric) assessments, and employee training. Gemini produces regula rsalary surveys in Hong Kong, China, Thailand and Singapore which are available on the website.

Gemini Interim Management Solutions provides executive Interim Management services for organizations that needexecutives on a short or long term basis to strengthen their executive team, lead a project or programme, provide aninjection of skills that are lacking, or to simply transformtheir business. From CEOs and Managing Directors through to an array of senior management functions-our extensive talent network includes the top interim managers and executives working in Asia today.

Gemini is a member of NPA Worldwide, linking over 450 recruitment firms worldwide with a strong presence in Asia, USA, Canada, Australia and Europe. Gemini is also a member of Career Star Group, a global network providing Outplacement and Career Transition services with over 800 offices in 75 countries. With becoming a partner of IXPA, a global network of Interim Management providers, Gemini is able to provide Interim Management solutions to clients globally.







GEMINI'S SALARY GUIDE

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Monthly salary is based on a 12-month per year payment and is intended as a guide only. The salary guide is based on actual starting salaries of recent placements made by Gemini and analysis of Gemini's database of vacancies received from clients. Gemini consultants are always available to advise on categories not shown in this guide.

Salary surveys are also available for Hong Kong, China, and Thailand. If you are interested in our services, please submit your enquiry via our website www.gemini-global.com or email: gemhq@gemini.sg

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Banking, Finance and Accounting - ANNUM ('000)

| Roles | Manager | Senior Manager /Vice President | Director/ Senior Vice President and above |
|-----------------------------|-----------|-----------------------------------|---|
| Management Accounting | 72 – 105 | 120 – 160 | 200 – 340 |
| Financial Planning | 85-120 | 120 – 160 | 230 – 280 |
| Trust Accounting | 80- 120 | 160 – 210 | 210 -330 |
| Internal Audit | 80-140 | 160 – 180 | 220 – 350 |
| Tax/ Advisory Compliance | 90-140 | 220 – 240 | 220- 330 |
| Treasury | 90 -120 | 140 – 180 | 200- 310 |
| Corporate Finance | 120 – 140 | 140 – 180 | 220 and above |



Risk, Compliance Management and Others - ANNUM ('000)

| Roles | Manager | Senior Manager /Vice President | Director/ Senior Vice President and above |
|--------------------------------------|-----------|-----------------------------------|---|
| AML | 120 – 160 | 170- 220 | 240 and above |
| KYC | 90- 110 | 110-180 | 200 and above |
| Investigations | 100- 160 | 170- 220 | 220 and above |
| Advisory Compliance | 140 – 200 | 160 – 210 | 250 and above |
| Research | 120 – 180 | 170 – 280 | 280 and above |
| Credit Risk Analyst | 110 – 200 | 160- 220 | 230 and above |
| Market Risk Management | 120 – 250 | 180 – 230 | 230 and above |
| Analyst | 110- 200 | 180- 220 | 250 and above |
| Operations Risk | 110 – 220 | 180 – 220 | 250 and above |
| Client Services | 120 – 170 | 160- 200 | 230 and above |
| Trade Support | 120 – 160 | 180 – 210 | 200 and above |
| Business Analyst/ Project | 140 – 190 | 160 – 200 | 220 and above |
| Loans Administration | 120 – 160 | 150 – 190 | 200 and above |
| Asset Servicing (Corporate) | 120 – 160 | 170 – 200 | 220 and above |
| Trade Support (Derivatives) | 130 – 170 | 160 – 200 | 220 and above |
| Accountant/ Operations Analyst | 100- 140 | 150- 190 | 250 and above |



IT – Financial Services - ANNUM ('000)

| Roles | Manager | Senior Manager /Vice President | Director/ Senior Vice President and above |
|--|-----------|-----------------------------------|---|
| Service Desk | 100- 130 | 140-170 | 190 and above |
| Network (Voice/ Data and Firewall) | 110 - 130 | 140- 200 | 220 and above |
| Database | 100 - 140 | 130 - 180 | 200 and above |
| Data Centre | 100 - 160 | 120 - 200 | 220 and above |
| Infrastructure Project Management | 130 - 170 | 160 - 200 | 200 and above |
| IT Audit Manager | 120- 150 | 160-220 | 230 and above |
| IT Risk and Compliance | 110 -160 | 150- 200 | 220 and above |
| Service Delivery Manager | 120- 150 | 160-190 | 220 and above |
| Solution Architect | 110 - 130 | 150- 200 | 210 and above |
| Chief Information Officer | N/A | N/A | 300 - 360 |
| IT Security | 120 - 180 | 180 - 220 | 230 and above |
| Network Security | 120 - 160 | 150- 220 | 240 and above |
| Business Development (OTE) | 220- 300 | 320 - 400 | 420 and above |
| Bid Management | 170 - 220 | 230 - 300 | 320 and above |
| Sales Operations | 140 - 220 | 180 - 280 | 300 and above |
| Pre Sales (OTE) | 180 - 220 | 250 - 300 | 350 and above |



Human Resources Industry and Services - ANNUM ('000)

| Roles | Manager | Senior Manager /Vice President | Director/ Senior Vice President and above |
|---|-----------|-----------------------------------|---|
| Learning and Development | 110 - 140 | 150 - 190 | 280 and above |
| Compensation and Benefits | 120 - 160 | 140 - 190 | 320 and above |
| Talent Management/ Recruiters/ Acquisitions | 100 - 120 | 150 - 170 | 220 and above |
| HR (Generalist) | 90- 140 | 130 - 180 | 220 and above |
| HR (Employee Relations) | 100 - 140 | 130 - 170 | 200 and above |
| HR (Operations) | 80 - 120 | 150 - 180 | 220 - 280 |
| HR (Organisation Development) | 120 -160 | 140 - 200 | 220 and above |



Industrial Manufacturing - ANNUM ('000)

| Roles | Manager | Senior Manager /Vice President | Director/ Senior Vice President and above |
|--------------------------------------|-----------|-----------------------------------|---|
| Production | 85 - 110 | 120 - 160 | 220 and above |
| Product Engineering | 110 - 130 | 140 - 170 | 190 and above |
| Quality Management | 90 - 130 | 150 - 180 | 200 and above |
| Assistant President Director (Plant) | N/A | 220 - 250 | 350 and above |
| Procurement | 85 -120 | 140 - 180 | 220 and above |

Sales and Marketing, E-Commerce, Digital and Agency - ANNUM ('000)

| Roles | Manager | Senior Manager /Vice President | Director/ Senior Vice President and above |
|--|---------|-----------------------------------|---|
| Sales Director/ Senior VP | N/A | N/A | 200 – 280 |
| Business Development | N/A | N/A | 180- 260 |
| Digital Marketing Director | N/A | N/A | 200 – 250 |
| E-commence Director | N/A | N/A | 160 – 240 |
| Marketing Director (E- Commence Retail) | N/A | N/A | 180 – 250 |



Food and Beverage, Hospitality and Retail Industries - ANNUM ('000)

| Roles | Manager | Senior Manager /Vice President | Director/ Senior Vice President and above |
|----------------|----------|-----------------------------------|---|
| | | | |
| Logistics | 50 – 70 | 100 - 120 | 130 and above |
| Merchandising | 65- 80 | 100 – 120 | 130 and above |
| Operations | 60 - 85 | 100 - 120 | 130 and above |
| Sales and | | 100 – 120 | 130 and above |
| Marketing | | 100 – 120 | 150 and above |
| Learning and | 90 - 120 | 180 - 250 | 350 and above |
| Development | 90 - 120 | 100 - 230 | 330 and above |
| Human Resource | 90- 120 | 180 - 220 | 320 and above |
| Procurement | 60 -80 | 100 - 120 | 130 and above |
| Marketing | 80 - 120 | 140 - 180 | 200 and above |
| Operations | 65- 90 | 110 – 140 | 180 and above |
| Finance | | 100 - 120 | 130 and above |
| Controller | | 100 - 120 | 150 and above |

Fintech and Gaming Technology - ANNUM ('000)

| Roles | Manager | Senior Manager /Vice President | Director/ Senior Vice President and above |
|-------------------------|-----------|-----------------------------------|---|
| СТО | N/A | N/A | 250 and above |
| Program Director | N/A | 100 – 150 | |
| Producer | N/A | 100 – 150 | 210 and above |
| Finance Controller | N/A | 100 - 150 | 160 and above |
| Software Developer | N/A | 100 - 110 | |
| Marketing | N/A | 100 - 120 | 130 and above |
| Project Management | 100 - 120 | 130 -140 | 160 and above |
| FinTech Developer | 100 - 120 | 130 – 160 | |
| Marketing | N/A | 100 - 130 | 130 and above |
| Software Developer | N/A | 100 - 130 | N/A |
| Blockchain Developer | 80-130 | 120 - 160 | N/A |
| Operations | N/A | 100 - 120 | 130 and above |
| Designer | N/A | 100 - 120 | 130 and above |
| Consultant | N/A | 100 - 120 | 180 and above |
| Business Analysis | N/A | 100 - 120 | N/A |



Logistics, Supply Chain and Procurement Industries - ANNUM ('000)

| Roles | Manager | Senior Manager /Vice President | Director/ Senior Vice President and above |
|-------------------|-----------|-----------------------------------|---|
| Logistics Officer | N/A | 100 - 120 | 150 and above |
| Operations | 100 - 120 | 130 - 150 | 160 and above |
| Procurement | 100 - 150 | 180 - 220 | 350 and above |
| Supply Chain | 100 - 150 | 10 - 220 | 320 and above |

Oil & Gas, Energy & Maritime Shipping - ANNUM ('000)

| Roles | Manager | Senior Manager /Vice President | Director/ Senior Vice President and above |
|------------------------|-----------|-----------------------------------|---|
| Reservoir Engineers | 120 - 150 | 150-180 | 220 - 350 |
| Geologist | 90 - 104 | 120 - 165 | 170 and above |
| Fleet | 50 - 90 | 100 - 150 | N/A |
| Broker | 50 - 90 | 100 - 120 | N/A |
| Claims | 75 - 120 | 120 and above | N/A |
| Chartering | 90 - 110 | 120-170 | 180 and above |

Pharmaceutical & Bio Medical - ANNUM ('000)

| Roles | Manager | Senior Manager /Vice President | Director/ Senior Vice President and above |
|---------------|----------|-----------------------------------|---|
| Head of | | | |
| Program | 90 - 130 | 150- 180 | 240 and above |
| Development | | | |
| Product | 90 - 145 | 90 - 135 | N/A |
| Business Unit | N/A | N/A | 120 - 180 |
| Head of Human | N/A | N/A | 240 - 300 |
| Resources | IN/A | IN/A | 240 - 300 |
| Procurement | 70 - 120 | 85 - 120 | 145 and above |
| Manager | 70 - 120 | 03 - 120 | 145 and above |
| Scientist | 80 - 120 | N/A | N/A |



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